



VECTRA Solutions, Inc.
 5278 Pinemont Drive
 Suite A-280
 Murray, UT 84123
 Tel: 801-261-4704
 Fax: 801-261-4759

Salt Lake City Police and Fire 9-1-1 Dispatch Sales Proposal - Option 3

To: **Salt Lake City Police Department**
 Attn: **Roxann Cheever, Police Dispatch Director**
 Attn: **Jim Hunsaker, Police/Technology Coordinator**
 Address: 315 East 200 South
 Salt Lake City, UT 84111

Quote Date: 1/18/2011
 Quote Valid Until: 3/18/2011

Sales Quote By: Russ Clark

Sales Engineering By: Dan Johnson

Phone: Roxann (801) 799-3594; Jim (801) 799-3541
 Email: roxann.cheever@slcgov.com; james.hunsaker@slcgov.com

Description: NICE NPX - NICE Perform eXpress Version 3.0, NICE QM, and NICE Inform 4.0 Lite

Model Number	Quantity	Description	Unit Price	Extended Price
Hardware Upgrade				
Server Hardware				
DL370VPTL	1	HP ProLiant DL370 Tower 4U Server (RAID5) for Red Box Recorder (Upgrade) (Includes 4 each HP300GB 6G SAS 10K SFF 2.5" Hard Disc Drives, in RAID 5 Array)	\$7,294.00	\$7,294.00
DL370-HS-HD	1	HP Hard Drive for RAID 5 Array, for Hot Standby	\$569.00	\$569.00
Channel Card Hardware				
NPX-HW-DIGITAL	1	NPX digital board package for up to 24 channels	\$1,250.00	\$1,250.00
NPX-HW-ANALOG	3	NPX analog board package for up to 24 channels	\$1,250.00	\$3,750.00
Hardware SUB-TOTAL:				\$12,863.00
Software				
NICE NPX Software				
NPX-V30-CH	88	NICE NPX v3.0, Recorded Channel Activation License for 88 channels	\$500.00	\$44,000.00
NICE Inform Lite Software				
INFRILITE4-SRV	1	NICE Inform Lite Server license	\$1,000.00	\$1,000.00
INFRILITE4-RCON-CON1	5	NICE Inform Lite Reconstruction concurrent user license	\$1,750.00	\$8,750.00
INFRILITE4-MON-CON1	5	NICE Inform Lite Monitor concurrent user license	\$600.00	\$3,000.00
NPX-GEN-SQLWG-SCAL-LIC	1	SQL Server Workgroup 5 Client Access License Note: configuration: no more than 5 simultaneous users on the system at one time.	\$200.00	\$200.00
NICE QM (Quality Management) Software				
NPX-QM-CH-LIC	88	NICE Quality Management Application License	\$200.00	\$17,600.00
Software SUB-TOTAL:				\$74,550.00
Services				
Installation				
VS-IMPS	1	Project Management, Configuration, and Implementation Services	\$4,200.00	\$4,200.00
VS-INST	1	On-site installation of NPX 3.0 server and software, Inform Lite, and QM module	\$19,220.00	\$19,220.00
Training				
VS-TRN-MGR	1	NICE Recorder - Manager Training (8 to 5 - M-F)	Included	Included
VS-TRN-USR	1	NICE Recorder - User Training (8 to 5 - M-F)	Included	Included
VS-TRN-ADM	1	NICE Recorder - Administrator Training (8 to 5 - M-F)	Included	Included
Warranty				
SP-CO-MAIN-STND-IND-NP3	1	NICE - 1st Year Software Maintenance (8 to 5) Business Hours - Standard	\$5,569.00	\$5,569.00
Services SUB-TOTAL:				\$28,989.00
SUB-TOTAL:				\$116,402.00



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 Sales Proposal for Hardware and Software Upgrade - Option 3**

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Special Discount				
VS-SPC-DSCT	1	NICE and VECTRA Solutions Discount	-\$9,290.00	-\$9,290.00
			Discount SUB-TOTAL:	-\$9,290.00

GRAND TOTAL: \$107,112.00

Optional Items				
	1	VECTRA Solutions - Equipment Maintenance Agreement (EMA) After 90 Day Warranty - 25 Months of coverage to June 30, 2013		\$22,785.00
			Special Discount offer - if EMA prepaid with order:	-\$4,557.00
			Optional EMA Total for 25 Months after discount for prepayment:	\$18,228.00

TERMS:

Quote by: Russ Clark and Dan Johnson of VECTRA Solutions, Inc.
 VECTRA Solutions, Inc. is an authorized NICE Systems reseller in the States of Utah and Nevada
 Terms of Validity: 30 Days (Quotation refresh mandatory after 30 days)
 Terms of Delivery: No additional shipping and handling charges
 Estimated Delivery: Six weeks ARO (Delivery is contingent upon stock availability at the time of order placement)
 Warranty: 90 Day Hardware Warranty, with NICE 1 year Software Warranty